

5

Consumption Function

INTRODUCTION

PROPERTIES OR TECHNICAL ATTRIBUTES

SUMPTIONS

FACTORS DETERMINING CONSUMPTION FUNCTION

IMPLICATIONS

QUESTIONS



2642
658

INTRODUCTION:

The theory of consumption function explains the functional relationship between consumption and income. John Maynard Keynes based his theory of consumption function on his fundamental psychological law. In his own words, "The fundamental psychological law upon which we are entitled to depend with great confidence, both a priori from our knowledge of human nature and from the detailed facts of experience, is that men are disposed as a rule and on the average to increase their consumption as their income increases, but not only by as much as the increase in their income". According to Keynes, consumption expenditure of households depends mainly on their current income. Many factors like interest rate, taxation, amount of wealth, expectations of the consumers about the future prices, etc., influence consumption expenditure. However, in the opinion of Keynes, consumption expenditure mainly depends upon the current level of income.

The functional relationship between the two is expressed as:

$C = f(y)$, where 'C' refers to consumption, 'y' refers to income and 'f' refers to functional relationship. According to Keynes, whenever income increases, consumption will also increase but in a lesser proportion. This is because people have a tendency to save a part of their income when income increases. Households save a part of the incremental income to protect themselves against uncertainties like sickness and unemployment, for purchasing assets, etc. Thus increase in income will lead to increase in consumption but in a lesser proportion.

Consumption function is also known as propensity to consume. It indicates the changes in consumption expenditure at various levels of income. Consumption function is further explained through average propensity to consume and marginal propensity to consume.

Consumption function shows the functional relationship between income and consumption. It is expressed as $C = f(y)$ where 'C' is consumption, y is income and 'f' functional relationship. This relationship between income and consumption can be a linear one or nonlinear one.

Linear Consumption Function: Consumption expenditure will increase with an increase in income. As income continues to rise, consumption expenditure will increase but at a diminishing rate. This is because people have a tendency to save a part of their income. In the case of linear consumption function consumption will increase at a constant rate with the rise in income. Symbolically it is expressed as

$$C = a + cY$$

where 'C' is consumption,

'a' is autonomous consumption even when income is zero

'c' is marginal propensity to consume $\left(\frac{\Delta C}{\Delta Y}\right)$

'Y' is income

In the case of linear consumption function marginal propensity to consume remains constant. Linear consumption function can be explained diagrammatically as follows:

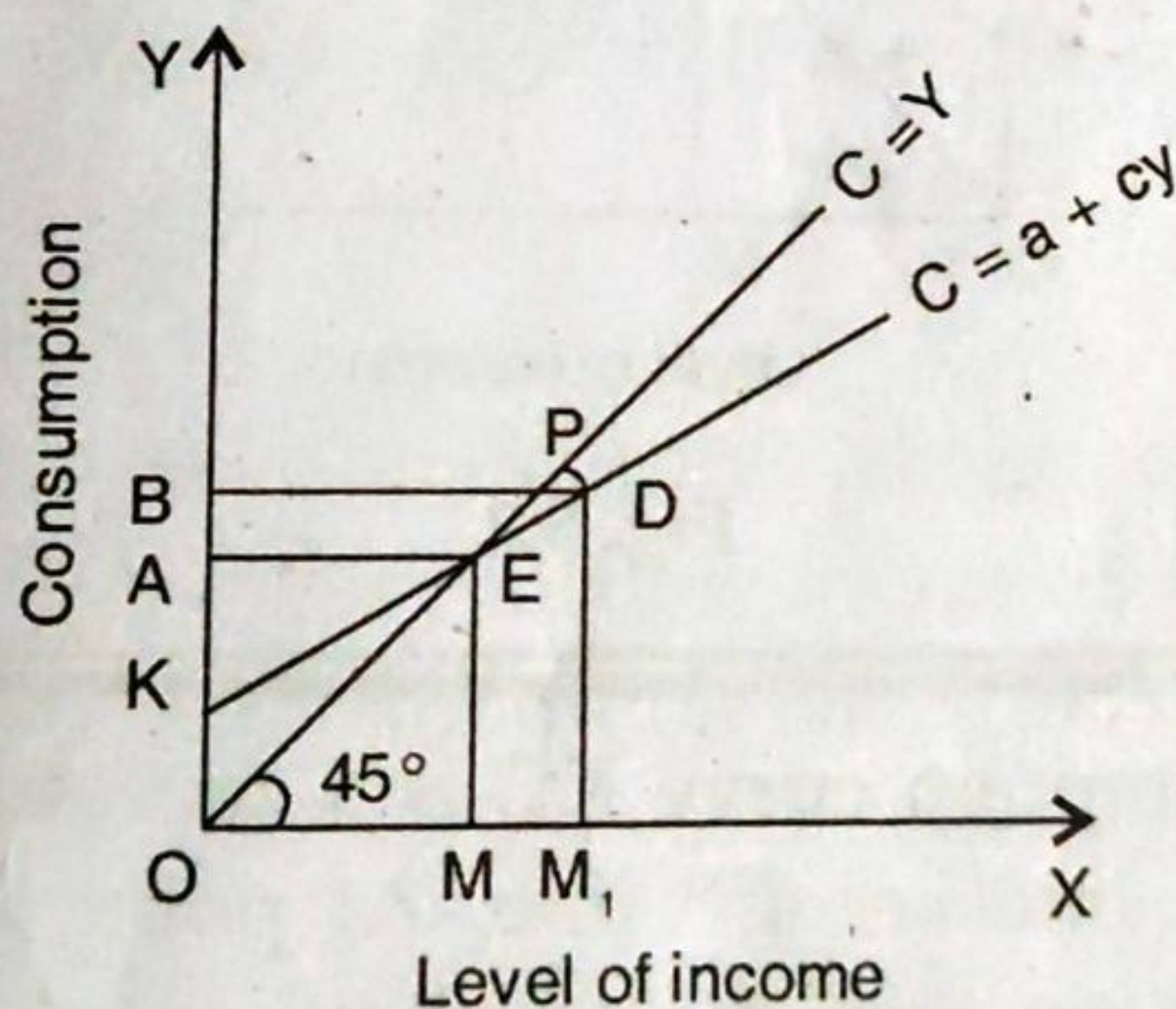


Fig. 5.1

Here the 45° line shows that consumption is equal to income at all levels. The line $C = a + cY$ represents the consumption line. This line starts above the origin from Y axis indicating that consumption can never be zero. It is always positive.

When income is zero, consumption is possible by using past savings or by borrowings.

The consumption line $C = a + cY$ intersects the 45° line at point E. At this point $c = y$. Here consumption is OA and income is OM. When income increases to OM_1 , consumption will increase from OA to OB. It is obvious from the figure that increase in consumption is less than increase in income i.e. $AB < MM_1$. Here PD shows saving. The level of saving keeps on rising with rise in income.

Non Linear Consumption function: Nonlinear consumption function indicates that consumption will rise with increase in income but not in a constant proportion. The following diagram represents a non-linear consumption function.

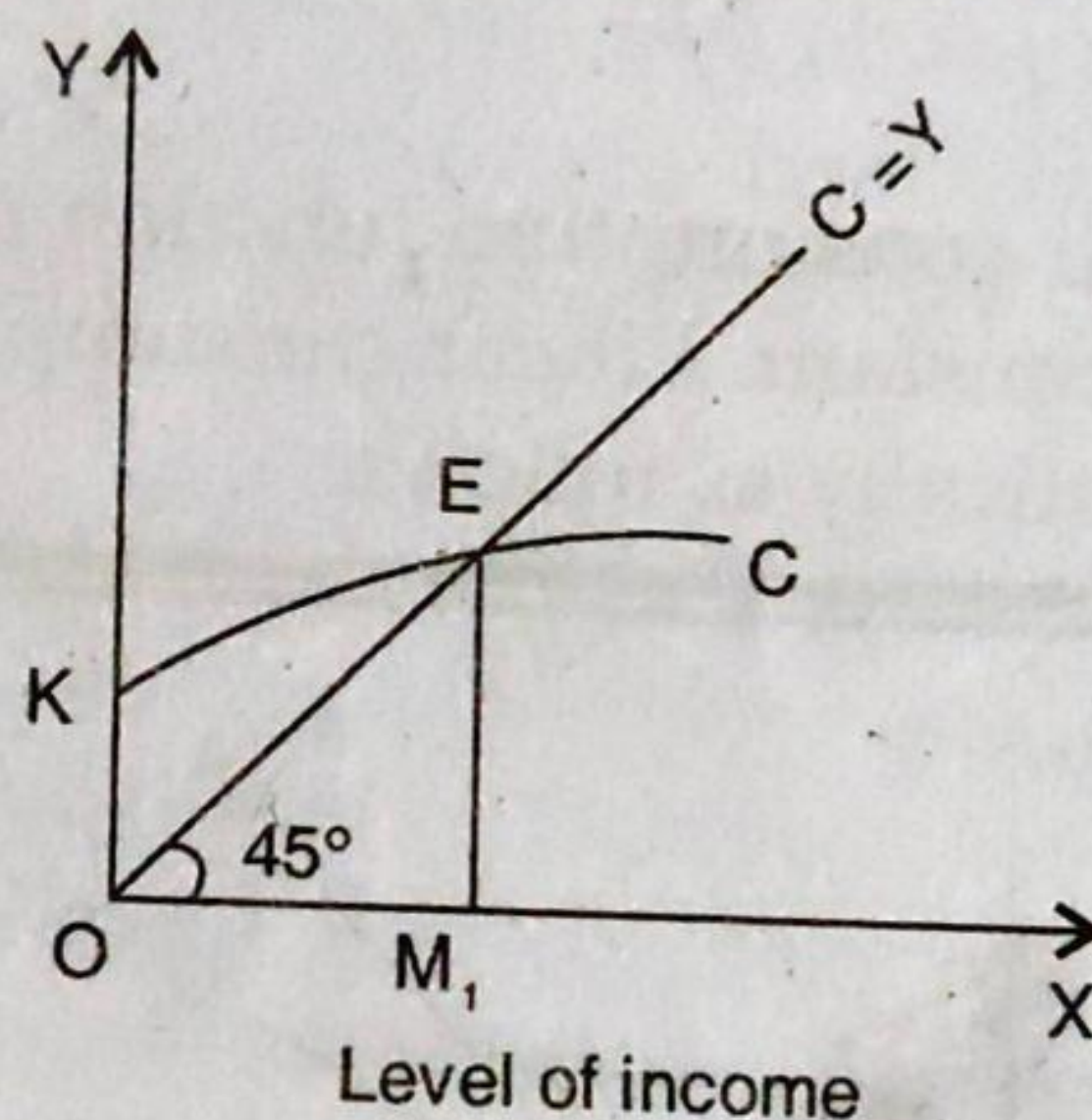


Fig. 5.2

Here the consumption curve KC is a curvature. Initially it is above the income line i.e. 45° line. At point E, consumption is equal to income. After that, the gap between the 45° line and the consumption curve keeps on widening. It indicates that as income continues to rise, consumption will increase but at a diminishing rate and savings will increase at an increasing rate. The non-linear consumption function represents the Keynesian Version. Hence it is called Keynesian Consumption Function.

PROPERTIES OR TECHNICAL ATTRIBUTES:

Average Propensity to Consume (APC) and Marginal Propensity to Consume (MPC):

Average propensity to consume is the ratio of total consumption expenditure to total income. It is expressed as,

$$APC = \frac{C}{Y}$$

If the total income is Rs. 1000 crore, consumption is Rs 600 crore then

$$APC = \frac{600}{1000}$$

$$= 0.6 \text{ or } 60\%$$

It indicates households spend 60% of their income on consumption.

Marginal propensity to consume is the ratio of change in consumption to change in income. It is expressed as

$$MPC = \frac{\Delta C}{\Delta Y}$$

where ' ΔC ' refers to change in consumption & ΔY refers to change in income. Suppose income increases from Rs. 1000 crore to Rs. 2000 crore and consumption changes from Rs. 600 crore to Rs. 1000 crore then

$$MPC = \frac{\text{Change in consumption}}{\text{change in income}}$$

$$= \frac{400}{1000}$$

$$= 0.4 \text{ or } 40\%$$

When income rises both APC & MPC will fall. However MPC will fall at a faster rate than APC. The counterparts of APC & MPC are Average propensity to save (APS) and Marginal propensity to save (MPS). They are expressed as follows:

$$APS = \frac{S}{Y}$$

where, 'S' refers to savings and 'Y' refers to income.

$$MPS = \frac{\Delta S}{\Delta Y}$$

where, 'ΔS' refers to change in savings and 'ΔY' refers to change in income. Further

$$APC + APS = 1 \text{ and } MPC + MPS = 1$$

In the case of rich people, MPS will be greater while in the case of the poor people MPC will be greater than MPS. The above concept can be illustrated with the help of the following table:

| Income | Consumption (Rs. crore) | APC (c/y) | APS (s/y) (1-APC) | MPC (Δc/Δy) | MPS (Δs/Δy) (1-MPC) |
|--------|-------------------------|---------------------------|-------------------|-------------------------|---------------------|
| 1000 | 1000 | 1 | 0 | — | — |
| 2000 | 1800 | $\frac{1800}{2000} = .9$ | .1 | $\frac{800}{1000} = .8$ | .2 |
| 3000 | 2500 | $\frac{2500}{3000} = .83$ | .17 | $\frac{700}{1000} = .7$ | .3 |
| 4000 | 3000 | $\frac{3000}{4000} = .75$ | .25 | $\frac{500}{1000} = .5$ | .5 |
| 5000 | 3200 | $\frac{3200}{5000} = .64$ | .36 | $\frac{200}{1000} = .2$ | .8 |

The above table clearly illustrates that when income rises, consumption also rises but at a lesser rate. Further when income rises both APC and MPC are falling. But MPC is falling at a faster rate than APC.

APC and MPC can be diagrammatically explained as follows:

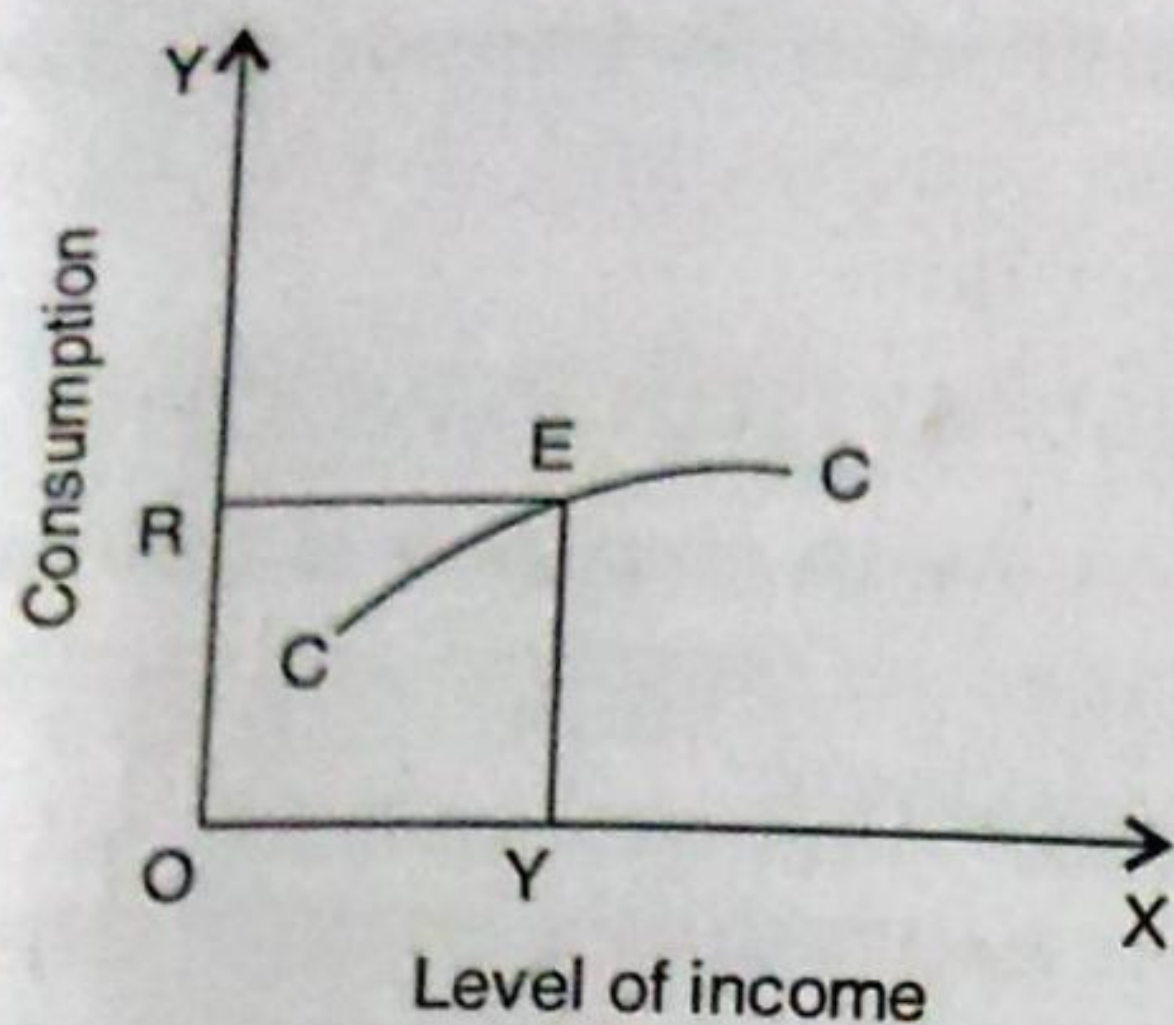


Fig. 5.3

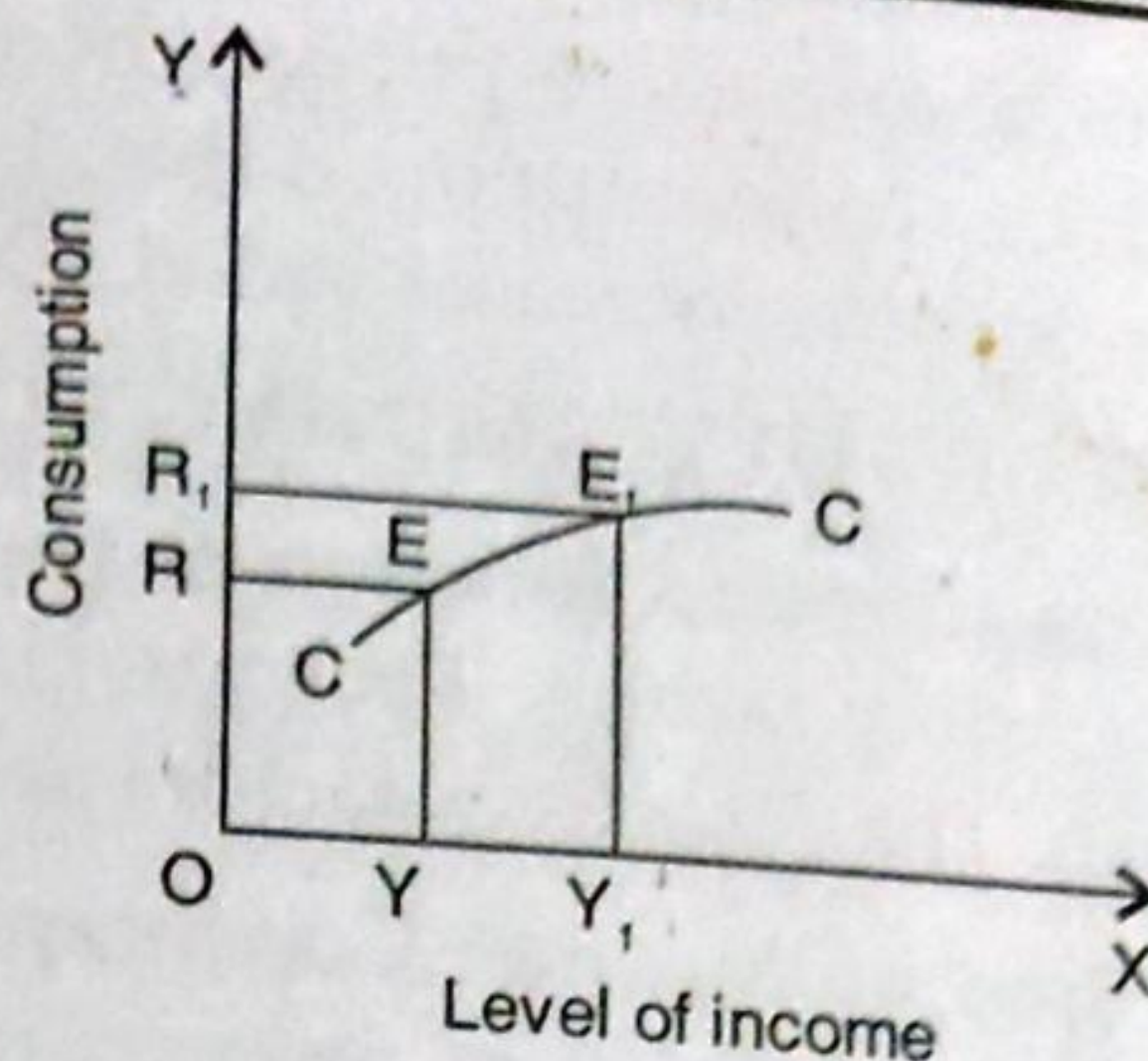


Fig. 5.4

In fig. 5.3, APC is represented. APC is $\frac{C}{Y}$. At point E on the CC curve, consumption is equal to OR and income is equal to OY.

$$\therefore APC = \frac{OR}{OY}$$

In fig. 5.4, MPC is shown. When income increases from OY to OY₁, consumption rises from OR to OR₁.

$\therefore MPC = \frac{RR_1}{YY_1}$. It is obvious from the figure that RR₁ is less than YY₁. MPC is measured in terms of the slope of the consumption curve.

ASSUMPTIONS OF CONSUMPTION FUNCTION:

The concept of consumption function is based on the following assumptions:

- (1) The government adopts a policy of laissez-faire i.e. policy of non-intervention.
- (2) The economy is working under normal conditions. It is assumed that there are no abnormal conditions like war, drought, depression, etc.
- (3) Psychological and institutional factors like tastes and preferences, habits, price level, population size, distribution

of income and wealth etc do no change in the short run above factors are assumed to be stable.

The above assumptions when fulfilled, consumption function valid i.e. consumption depends on income and it will increase when income increases but at a lesser rate.

FACTORS DETERMINING CONSUMPTION FUNCTION:

Consumption function or propensity to consume is influenced by a variety factors. They are classified as objective and subjective factors. The objective factors are as follows:

- (4) **Size of income:** Consumption expenditure mainly depends upon the size of money income. Higher the income, higher will be the level of consumption and vice versa.
- (5) **Price level:** An inverse relationship exists between price level and consumption expenditure. An increase in the general price level reduces the real income of the people and reduces the level of consumption and vice versa.
- (6) **Distribution of income:** Consumption would be higher if national income is distributed equitably and vice versa.
- (7) **Propensity to save:** If the households have a greater tendency to save rather than spend, then consumption will be less and vice-versa.
- (8) **Future expectations:** Households tend to buy more and hoard in the current period if they expect shortages in future due to war, droughts etc. At such times they spend more on consumption goods and hence consumption expenditure would be low.
- (9) **Tastes and fashions:** Changes in tastes and fashions affect the consumption pattern of people. Changes will be profound in the long run rather than in the short run.
- (10) **Fiscal policy:** Fiscal policy refers to the policy of government regarding taxation, public expenditure and public debt. Changes in fiscal policy has a direct influence on the level of consumption. For example, if the tax rates are increased, consumption expenditure will decline and vice versa.

- (11) **Rate of interest:** Consumption will be low if rate of interest is high and vice versa.
- (12) **Windfall gains or losses:** Unexpected gains like winning a lottery will enhance consumption & vice versa.
- (13) **Ownership of Assets:** If people own considerable amount of assets, then they have a sense of security and spend more from the current income on consumption and vice-versa.
- (14) **Corporate policies:** Policies of corporates also influence consumption expenditure. If they adopt a liberal dividend policy, shareholders level of income will rise leading to a higher level of consumption. On the other hand a conservative policy of the business firms will reduce consumption.
- (15) **Other factors:** High level of indebtedness repayment of loans, etc. also reduce the level of consumption.

Apart from the above objective factors, certain subjective factors also influence consumption function. They induce people to save rather than spend and hence they have a tendency to reduce consumption expenditure. The subjective factors are termed as motives and they are as follows:

- (a) Motive of precaution against illness, accident and unemployment, etc.
- (b) Motive of future expectations and needs.
- (c) Motive of accumulation of wealth.
- (d) Motive of independence.
- (e) Motive of investment and enhanced income.
- (f) Motive of speculation.
- (g) Motive of accumulating assets for the future generation.
- (h) Motive of miserliness.

Like individuals, business firms also save in order to expand their business, to maintain liquidity, to be financially prudent etc. All these factors increase the propensity to save and reduce consumption expenditure. According to Keynes some subjective factors like tendency to show off, demonstration effect i.e. pos

and middle income group trying to imitate the lifestyle of the rich people etc. increase consumption expenditure.

According to J. M. Keynes, most of these factors remain stable in the short run. Hence according to him, consumption function also remains stable in the short run.

IMPLICATIONS OF CONSUMPTION FUNCTION:

The implications of consumption function are as follows:

- (1) **Significance of investment:** Consumption function indicates the gap between income and consumption. According to Keynes whenever income increases consumption will also increase but in a lesser proportion. The gap between the income and consumption indicates savings and savings have to be converted into investment to maintain higher level of income and employment. Thus consumption function implies the significance of investment.
- (2) **Turning points of trade cycle:** The turning points of trade cycle can be explained through consumption function. When consumption lags behind the increase in income, the economy will move from boom to recession. Conversely recovery from depression occurs due to increase in the consumption expenditure of the people.
- (3) **Repudiation of Say's Law of Market:** J. B. Say's law of market states that "supply creates its own demand". According to Keynes increase in income does not lead to increase in consumption in the same proportion. Therefore supply will be more than demand leading to a glut of goods and services in the market. In the opinion of Keynes, it is demand which creates supply and not vice versa.
- (4) **Over saving gap:** The gap between income and consumption represents savings and the gap widens with every increase in income. Thus there can be an over saving gap affecting the growth of the economy if enough investment opportunities are not available.
- (5) **Income propagation:** According to Keynes, the value of multiplier will be high if MPC is high and vice-versa. Since

MPC is less than one, when investment increases, the increase in national income will be lesser.

- (6) **Fall in marginal efficiency of capital:** When income rises, consumption rises in a lesser proportion. Thus aggregate supply will be more than aggregate demand. Lack of demand will affect profitability. Hence there will be a decline in marginal efficiency of capital.
- (7) **Underemployment equilibrium:** Classical economists believed in full employment equilibrium. J. M. Keynes rejected this and through consumption function proved that under employment equilibrium is the reality as demand is less than supply.
- 8) **Importance of state intervention:** Consumption function highlights the need for government intervention. When supply is more than demand, it indicates over production. This will lead to unemployment. To avoid this state intervention is absolutely necessary.

QUESTIONS

1) Define the following:

- (a) Consumption function
- (b) APC
- (c) APS
- (d) MPC
- (e) MPS

State whether the following statements are true or false:

- (a) An increase in income always leads to an increase in consumption.
- (b) Income and consumption are inversely related.
- (c) Consumption function remains stable in the short run.
- (d) When income increases, consumption will rise more than proportionately.
- (e) When income rises both APC and MPC will rise.
- (f) The value of MPC always varies between zero and one.
- (g) MPC is high in the case of rich people and low in the case of poor people.
- (h) Consumption function implies full employment.

(i) Consumption function justifies Say's Law of markets.

[Ans.: (a) True; (b) False; (c) True; (d) False; (e) False; (f) True; (g) True; (h) False; (i) False]

Match the following:

| (A) | (B) |
|--|---------------------------------|
| (1) Consumption function (BIM, April 18) | (a) $\frac{S}{Y}$ |
| (2) APC | (b) $C = f(y)$ |
| (3) MPS | (c) $\frac{C}{Y}$ |
| (4) MPC | (d) $\frac{\Delta S}{\Delta Y}$ |
| (5) APS | (e) $\frac{\Delta C}{\Delta Y}$ |

Ans.: (1 - b; 2 - c; 3 - d, 4 - e, 5 - a)

3) Explain the concept of consumption function.

4) Describe the consumption functions with a help of a diagram. (BFM, 18)

5) Differentiate between APC & MPC and APS & MPS

6) Discuss the factors which influence consumption function.

7) Calculate APC, APS, MPC and MPS from the following data:

| | | | | | |
|--------------------------|------|------|------|------|------|
| Income (Rs. crores) | 1000 | 2000 | 3000 | 4000 | 5000 |
| Consumption (Rs. crores) | 800 | 1600 | 2400 | 3200 | 4000 |

8) Calculate APC, APS, MPC and MPS from the following data:

| | | | | | |
|--------------------------|------|------|------|------|------|
| Income (Rs. crores) | 1000 | 2000 | 3500 | 5500 | 8000 |
| Consumption (Rs. crores) | 900 | 1700 | 2300 | 2700 | 2900 |

9) Construct a hypothetical schedule of income and consumption and calculate APC, APS, MPC and MPS.

10) What are the assumptions and implications of consumption function?

11) Explain the factors determining consumption function. (BBI, April 18)

12) Discuss the factors which affecting consumption function. (BAF, Oct)